



QUICK FACTS:

Construction of the system will occur in phases beginning in 2014 and continuing for five years.

The substation will be located on Blanchard Road in Cumberland. There will be 32 miles of primary pipeline and 213 miles of distribution lines throughout Cumberland, Falmouth, and Yarmouth.

A plan detailing final locations of distribution lines is now available and attached to this update. For a full size version, please visit our website at:

www.town.falmouth.me.us

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Natural Gas Distribution Expansion Project Update

December 2013

Natural Gas in Falmouth - Phase I coming soon!

In March 2013, after a competitive bidding process, Summit Natural Gas of Maine received approval from the town councils of Cumberland, Falmouth and Yarmouth to provide natural gas line and utility service to their businesses and residents.

Summit was chosen because of their experience, saturation commitment, and pricing. The total economic impact of the project on an annual basis, including customer service, job creation and property tax revenue, is more than \$25 million.

The company's proposal is to invest \$72.5 million in distribution and service lines for the three communities. The proposed project includes a commitment to install \$9.5 million in high-pressure steel transmission lines and another \$63 million in high density polyethylene plastic distribution lines. This translates into the installation of approximately 32 miles of transmission lines and 213 miles of distribution lines in Cumberland, Falmouth and Yarmouth. The significant amount of infrastructure will allow the company to reach the majority of potential customers in the area where they intend to have an 86 percent customer saturation rate, approximately 7,659 total customers on the system in the next five years.

Construction for the Cumberland, Falmouth and Yarmouth project will begin in 2014. In addition to this project, Summit Natural Gas of Maine is completing a project in the Kennebec Valley with an investment of \$240 million. The pipeline starts in Augusta and extends north to Waterville and terminates in Madison.

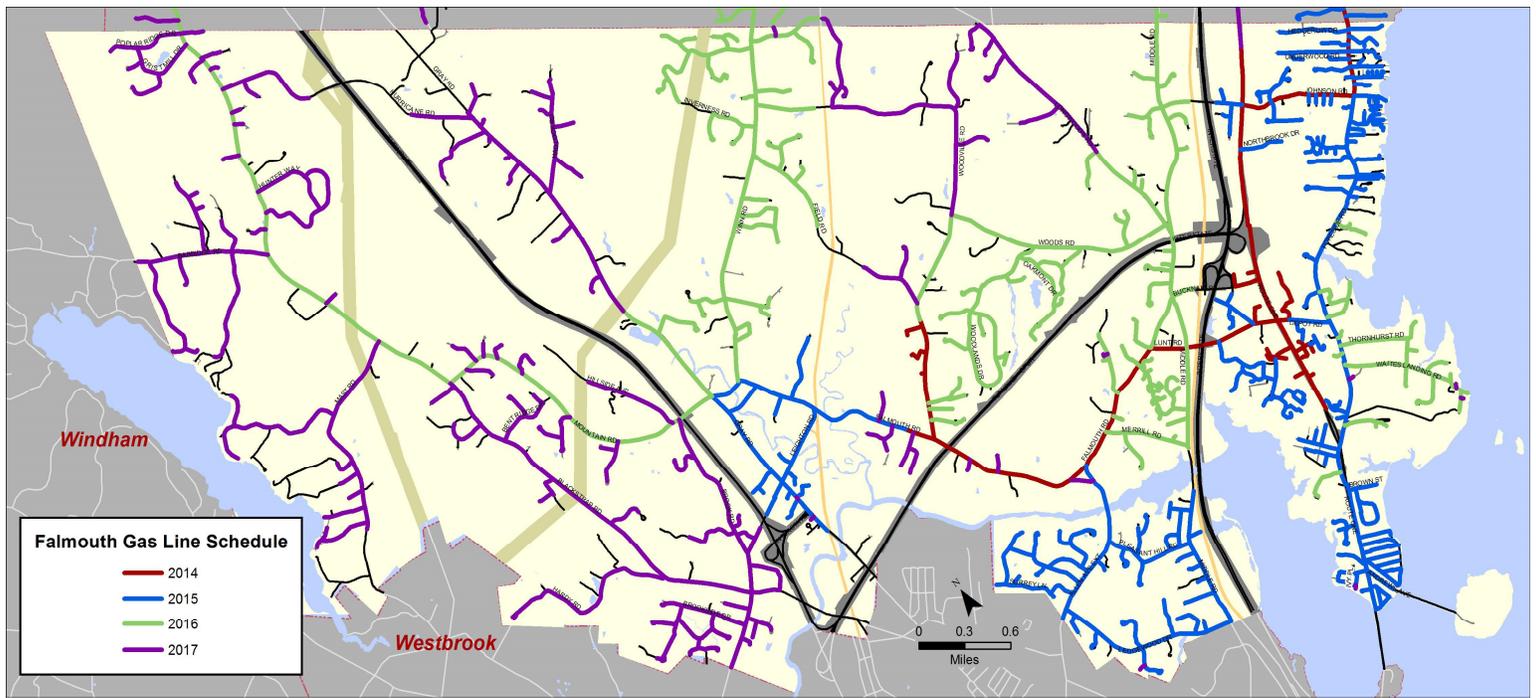
Need more information?

Every week, the Falmouth Town Hall receives calls about this project. Do you have questions about Natural Gas? Do you have questions about pipeline location and if your neighborhood will receive service?

You can contact Summit Natural Gas of Maine directly at 1-855-910-4433 or visit <http://summitnaturalgasmaine.com>. Their website provides updated project information and a convenient sign-up for e-mail alerts.



The Town of Falmouth will schedule informational meetings in 2014 once a construction schedule is established. For more information about these sessions, please visit our website at www.town.falmouth.me.us.



A copy of this map is available free for download at our website:

www.town.falmouth.me.us

What Consumers Should Know - Preparing for Natural Gas

- ◆ Converting to natural gas is a personal decision that each consumer will need to carefully consider. For some, the choice will be about whether or not to consider another fossil fuel and whether the extraction techniques are an acceptable means of reaching supplies. For others, it will be a household or business financial decision. We suggest you consider personal research on natural gas including safety, future supply projections and methods of extraction if these matters are important to you.
- ◆ To help better understand possible fuel consumption cost savings, we have provided a typical cost comparison in the chart below. Exact calculations depend on the age, condition, system and current fuel market price.

Gallons of Oil Used Annually ²	Dth (MMBtu) Equivalent Used Annually ¹	Annual Cost of Oil ²	Annual Cost of Gas ³	\$ Annual Savings ⁴	% Annual Savings ⁵
500	70	\$ 1,750.00	\$ 1,155.00	\$ 595.00	34%
700	98	\$ 2,450.00	\$ 1,617.00	\$ 833.00	34%
900	126	\$ 3,150.00	\$ 2,079.00	\$ 1,071.00	34%
1100	154	\$ 3,850.00	\$ 2,541.00	\$ 1,309.00	34%
1300	182	\$ 4,550.00	\$ 3,003.00	\$ 1,547.00	34%

¹ (Gallons x 0.14) or (Dth x 7.1429) ² \$3.50/Gallon ³ \$16.50/Dth ⁴ Cost of Oil-Cost of Gas ⁵ Savings/Cost of Oil

- ◆ If you are considering conversion to natural gas it is possible that there will be high demands on consumer contractors and supplies. Advance planning is always a good choice. If you plan to convert a heating system or appliances to natural gas or your system needs replacement sooner than natural gas availability, propane systems can be easily converted to natural gas.